

COMPANY NAME: ONPOINT CONSULTING, INC.

CONTRACT NO.: GS-06F-0648Z

LABOR ID#	LABOR CATEGORY	LOADED HOURLY LABOR RATE -- GOVERNMENT SITE									
		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
		2/3/2009 - 2/2/2010	2/3/2010 - 2/2/2011	2/3/2011 - 2/2/2012	2/3/2012 - 2/2/2013	2/3/2013 - 2/2/2014	2/3/2014 - 2/2/2015	2/3/2015 - 2/2/2016	2/3/2016 - 2/2/2017	2/3/2017 - 2/2/2018	2/3/2018 - 2/2/2019
101G	Administration/Clerical										
101G-1	Administration/Clerical (Entry Level)	\$ 29.83	\$ 30.87	\$ 31.95	\$ 33.06	\$ 34.23	\$ 35.42	\$ 36.67	\$ 37.97	\$ 39.29	\$ 40.66
101G-2	Administration/Clerical (Journeyman)	\$ 37.78	\$ 39.11	\$ 40.48	\$ 41.89	\$ 43.36	\$ 44.88	\$ 46.46	\$ 48.09	\$ 49.78	\$ 51.53
101G-3	Administration/Clerical (Senior)	\$ 47.35	\$ 48.99	\$ 50.71	\$ 52.49	\$ 54.31	\$ 56.21	\$ 58.19	\$ 60.23	\$ 62.36	\$ 64.54
102G	Applications Developer										
102G-1	Applications Developer (Entry Level)	\$ 39.68	\$ 41.06	\$ 42.50	\$ 43.98	\$ 45.52	\$ 47.12	\$ 48.78	\$ 50.48	\$ 52.24	\$ 54.06
102G-2	Applications Developer (Journeyman)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23	\$ 76.83	\$ 79.52	\$ 82.31	\$ 85.19	\$ 88.16
102G-3	Applications Developer (Senior)	\$ 78.48	\$ 81.23	\$ 84.07	\$ 87.00	\$ 90.05	\$ 93.21	\$ 96.47	\$ 99.86	\$ 103.35	\$ 106.96
102G-4	Applications Developer (Master)	\$ 94.87	\$ 98.19	\$ 101.62	\$ 105.17	\$ 108.85	\$ 112.65	\$ 116.61	\$ 120.69	\$ 124.90	\$ 129.28
103G	Applications Systems Analyst										
103G-1	Applications Systems Analyst (Entry Level)	\$ 34.50	\$ 35.70	\$ 36.96	\$ 38.24	\$ 39.58	\$ 40.96	\$ 42.40	\$ 43.90	\$ 45.45	\$ 47.04
103G-2	Applications Systems Analyst (Journeyman)	\$ 43.12	\$ 44.64	\$ 46.19	\$ 47.80	\$ 49.46	\$ 51.21	\$ 53.01	\$ 54.85	\$ 56.78	\$ 58.77
103G-3	Applications Systems Analyst (Senior)	\$ 63.82	\$ 66.06	\$ 68.39	\$ 70.77	\$ 73.25	\$ 75.81	\$ 78.47	\$ 81.21	\$ 84.06	\$ 86.98
103G-4	Applications Systems Analyst (Master)	\$ 78.48	\$ 81.23	\$ 84.07	\$ 87.00	\$ 90.05	\$ 93.21	\$ 96.47	\$ 99.86	\$ 103.35	\$ 106.96
104G	Business Process Consultant	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23	\$ 76.83	\$ 79.52	\$ 82.31	\$ 85.19	\$ 88.16
105G	Business Systems Analyst	\$ 44.85	\$ 46.43	\$ 48.07	\$ 49.76	\$ 51.48	\$ 53.29	\$ 55.14	\$ 57.09	\$ 59.08	\$ 61.14
106G	Chief Information Security Officer	\$ 150.92	\$ 156.19	\$ 161.67	\$ 167.30	\$ 173.17	\$ 179.24	\$ 185.51	\$ 191.99	\$ 198.72	\$ 205.69
107G	Computer Scientist	\$ 96.61	\$ 99.99	\$ 103.47	\$ 107.10	\$ 110.85	\$ 114.72	\$ 118.75	\$ 122.90	\$ 127.21	\$ 131.65
108G	Computer Forensic and Intrusion Analyst	\$ 81.93	\$ 84.79	\$ 87.76	\$ 90.83	\$ 93.99	\$ 97.29	\$ 100.70	\$ 104.20	\$ 107.85	\$ 111.63
109G	Configuration Management Specialist										
109G-1	Configuration Management Specialist (Journeyman)	\$ 50.01	\$ 51.78	\$ 53.58	\$ 55.47	\$ 57.40	\$ 59.41	\$ 61.50	\$ 63.66	\$ 65.88	\$ 68.18
109G-2	Configuration Management Specialist (Senior)	\$ 62.97	\$ 65.18	\$ 67.46	\$ 69.82	\$ 72.25	\$ 74.79	\$ 77.40	\$ 80.11	\$ 82.92	\$ 85.81
109G-3	Configuration Management Specialist (Master)	\$ 76.15	\$ 78.83	\$ 81.59	\$ 84.43	\$ 87.40	\$ 90.47	\$ 93.64	\$ 96.92	\$ 100.31	\$ 103.83
110G	Data Architect	\$ 79.35	\$ 82.11	\$ 84.99	\$ 87.98	\$ 91.07	\$ 94.25	\$ 97.55	\$ 100.96	\$ 104.50	\$ 108.15
111G	Data Warehousing Specialist										
111G-1	Data Warehousing Specialist (Entry Level)	\$ 47.42	\$ 49.10	\$ 50.82	\$ 52.60	\$ 54.44	\$ 56.34	\$ 58.32	\$ 60.36	\$ 62.48	\$ 64.67
111G-2	Data Warehousing Specialist (Journeyman)	\$ 58.64	\$ 60.69	\$ 62.80	\$ 65.01	\$ 67.28	\$ 69.64	\$ 72.08	\$ 74.61	\$ 77.23	\$ 79.94
111G-3	Data Warehousing Specialist (Senior)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23	\$ 76.83	\$ 79.52	\$ 82.31	\$ 85.19	\$ 88.16
111G-4	Data Warehousing Specialist (Master)	\$ 71.58	\$ 74.10	\$ 76.69	\$ 79.38	\$ 82.17	\$ 85.03	\$ 88.01	\$ 91.09	\$ 94.29	\$ 97.58

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		2/3/2009 - 2/2/2010	2/3/2010 - 2/2/2011	2/3/2011 - 2/2/2012	2/3/2012 - 2/2/2013	2/3/2013 - 2/2/2014	2/3/2014 - 2/2/2015	2/3/2015 - 2/2/2016	2/3/2016 - 2/2/2017	2/3/2017 - 2/2/2018	2/3/2018 - 2/2/2019
112G	Database Specialist										
112G-1	Database Specialist (Entry Level)	\$ 56.06	\$ 58.01	\$ 60.04	\$ 62.13	\$ 64.31	\$ 66.56	\$ 68.88	\$ 71.29	\$ 73.79	\$ 76.37
112G-2	Database Specialist (Journeyman)	\$ 67.27	\$ 69.62	\$ 72.07	\$ 74.58	\$ 77.21	\$ 79.92	\$ 82.72	\$ 85.61	\$ 88.60	\$ 91.70
112G-3	Database Specialist (Senior)	\$ 80.20	\$ 83.00	\$ 85.90	\$ 88.93	\$ 92.04	\$ 95.27	\$ 98.59	\$ 102.04	\$ 105.60	\$ 109.31
112G-4	Database Specialist (Master)	\$ 94.87	\$ 98.19	\$ 101.62	\$ 105.17	\$ 108.85	\$ 112.65	\$ 116.61	\$ 120.69	\$ 124.90	\$ 129.28
113G	Disaster Recovery Specialist										
113G-1	Disaster Recovery Specialist (Journeyman)	\$ 59.51	\$ 61.58	\$ 63.74	\$ 65.96	\$ 68.28	\$ 70.66	\$ 73.14	\$ 75.70	\$ 78.36	\$ 81.10
113G-2	Disaster Recovery Specialist (Senior)	\$ 79.35	\$ 82.11	\$ 84.99	\$ 87.98	\$ 91.07	\$ 94.25	\$ 97.55	\$ 100.96	\$ 104.50	\$ 108.15
114G	Enterprise Architect	\$ 100.90	\$ 104.45	\$ 108.10	\$ 111.89	\$ 115.80	\$ 119.85	\$ 124.04	\$ 128.39	\$ 132.86	\$ 137.53
115G	ERP Analyst	\$ 53.72	\$ 55.61	\$ 57.56	\$ 59.56	\$ 61.66	\$ 63.81	\$ 66.03	\$ 68.35	\$ 70.73	\$ 73.20
116G	ERP Business/Architectural Specialist	\$ 73.31	\$ 75.89	\$ 78.53	\$ 81.28	\$ 84.13	\$ 87.08	\$ 90.13	\$ 93.28	\$ 96.55	\$ 99.92
117G	Financial Analyst	\$ 46.65	\$ 48.28	\$ 49.97	\$ 51.70	\$ 53.50	\$ 55.37	\$ 57.30	\$ 59.31	\$ 61.41	\$ 63.56
118G	GIS Analyst/Programmer	\$ 73.31	\$ 75.89	\$ 78.53	\$ 81.28	\$ 84.13	\$ 87.08	\$ 90.13	\$ 93.28	\$ 96.55	\$ 99.92
119G	Graphics Specialist	\$ 43.98	\$ 45.52	\$ 47.12	\$ 48.78	\$ 50.48	\$ 52.24	\$ 54.06	\$ 55.95	\$ 57.90	\$ 59.94
120G	Groupware Specialist	\$ 54.33	\$ 56.24	\$ 58.21	\$ 60.25	\$ 62.37	\$ 64.57	\$ 66.83	\$ 69.15	\$ 71.58	\$ 74.10
121G	Hardware Engineer										
121G-1	Hardware Engineer (Entry Level)	\$ 37.93	\$ 39.27	\$ 40.65	\$ 42.07	\$ 43.52	\$ 45.06	\$ 46.65	\$ 48.28	\$ 49.97	\$ 51.70
121G-2	Hardware Engineer (Journeyman)	\$ 45.72	\$ 47.30	\$ 48.96	\$ 50.68	\$ 52.46	\$ 54.28	\$ 56.18	\$ 58.17	\$ 60.19	\$ 62.28
121G-3	Hardware Engineer (Senior)	\$ 55.93	\$ 57.88	\$ 59.91	\$ 62.01	\$ 64.17	\$ 66.42	\$ 68.76	\$ 71.16	\$ 73.66	\$ 76.25
121G-4	Hardware Engineer (Master)	\$ 75.90	\$ 78.56	\$ 81.29	\$ 84.15	\$ 87.09	\$ 90.15	\$ 93.29	\$ 96.56	\$ 99.93	\$ 103.44
122G	Helpdesk Specialist										
122G-1	Helpdesk Specialist (Entry Level)	\$ 32.77	\$ 33.93	\$ 35.11	\$ 36.33	\$ 37.61	\$ 38.91	\$ 40.27	\$ 41.69	\$ 43.15	\$ 44.65
122G-2	Helpdesk Specialist (Journeyman)	\$ 39.68	\$ 41.06	\$ 42.50	\$ 43.98	\$ 45.52	\$ 47.12	\$ 48.78	\$ 50.48	\$ 52.24	\$ 54.06
122G-3	Helpdesk Specialist (Senior)	\$ 50.01	\$ 51.78	\$ 53.58	\$ 55.47	\$ 57.40	\$ 59.41	\$ 61.50	\$ 63.66	\$ 65.88	\$ 68.18
123G	Information Assurance/Security Specialist										
123G-1	Information Assurance/Security Specialist (Entry Level)	\$ 46.14	\$ 47.76	\$ 49.42	\$ 51.15	\$ 52.94	\$ 54.79	\$ 56.70	\$ 58.70	\$ 60.75	\$ 62.89
123G-2	Information Assurance/Security Specialist (Journeyman)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23	\$ 76.83	\$ 79.52	\$ 82.31	\$ 85.19	\$ 88.16
123G-3	Information Assurance/Security Specialist (Senior)	\$ 70.72	\$ 73.19	\$ 75.76	\$ 78.41	\$ 81.15	\$ 83.99	\$ 86.93	\$ 90.00	\$ 93.14	\$ 96.41
123G-4	Information Assurance/Security Specialist (Master)	\$ 84.53	\$ 87.48	\$ 90.56	\$ 93.73	\$ 97.02	\$ 100.41	\$ 103.93	\$ 107.56	\$ 111.33	\$ 115.23
124G	Information Specialist/Knowledge Engineer	\$ 92.28	\$ 95.50	\$ 98.85	\$ 102.30	\$ 105.88	\$ 109.62	\$ 113.44	\$ 117.41	\$ 121.52	\$ 125.78
125G	Modeling and Simulation Specialist	\$68.99	\$ 71.41	\$ 73.90	\$ 76.49	\$ 79.16	\$ 81.93	\$ 84.79	\$ 87.76	\$ 90.83	\$ 93.99

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126G	Network Specialist										
126G-1	Network Specialist (Entry Level)	\$ 40.12	\$ 41.50	\$ 42.96	\$ 44.47	\$ 46.04	\$ 47.65	\$ 49.31	\$ 51.04	\$ 52.83	\$ 54.68
126G-2	Network Specialist (Journeyman)	\$ 51.05	\$ 52.84	\$ 54.69	\$ 56.62	\$ 58.59	\$ 60.63	\$ 62.75	\$ 64.94	\$ 67.22	\$ 69.56
126G-3	Network Specialist (Senior)	\$ 66.67	\$ 68.99	\$ 71.41	\$ 73.90	\$ 76.49	\$ 79.16	\$ 81.93	\$ 84.79	\$ 87.76	\$ 90.83
126G-4	Network Specialist (Master)	\$ 78.48	\$ 81.23	\$ 84.07	\$ 87.00	\$ 90.05	\$ 93.21	\$ 96.47	\$ 99.86	\$ 103.35	\$ 106.96
127G	Program Manager	\$ 116.42	\$ 120.50	\$ 124.71	\$ 129.06	\$ 133.60	\$ 138.27	\$ 143.11	\$ 148.12	\$ 153.30	\$ 158.67
128G	Project Manager	\$ 99.19	\$ 102.66	\$ 106.25	\$ 109.98	\$ 113.82	\$ 117.81	\$ 121.93	\$ 126.20	\$ 130.60	\$ 135.19
129G	Quality Assurance Specialist										
129G-1	Quality Assurance Specialist (Entry Level)	\$ 52.62	\$ 54.48	\$ 56.38	\$ 58.33	\$ 60.38	\$ 62.49	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72
129G-2	Quality Assurance Specialist (Journeyman)	\$ 62.45	\$ 64.63	\$ 66.90	\$ 69.25	\$ 71.66	\$ 74.17	\$ 76.78	\$ 79.48	\$ 82.25	\$ 85.13
129G-3	Quality Assurance Specialist (Senior)	\$ 75.04	\$ 77.66	\$ 80.38	\$ 83.19	\$ 86.11	\$ 89.12	\$ 92.25	\$ 95.48	\$ 98.81	\$ 102.27
129G-4	Quality Assurance Specialist (Master)	\$ 95.31	\$ 98.65	\$ 102.09	\$ 105.66	\$ 109.36	\$ 113.17	\$ 117.15	\$ 121.25	\$ 125.50	\$ 129.89
130G	Research Analyst	\$ 53.47	\$ 55.35	\$ 57.28	\$ 59.29	\$ 61.37	\$ 63.53	\$ 65.74	\$ 68.05	\$ 70.43	\$ 72.89
131G	Strategic/Capital Planner	\$ 81.93	\$ 84.79	\$ 87.76	\$ 90.83	\$ 93.99	\$ 97.29	\$ 100.70	\$ 104.20	\$ 107.85	\$ 111.63
132G	Subject Matter Expert										
132G-1	Subject Matter Expert (Journeyman)	\$ 93.14	\$ 96.41	\$ 99.78	\$ 103.27	\$ 106.88	\$ 110.62	\$ 114.50	\$ 118.51	\$ 122.64	\$ 126.94
132G-2	Subject Matter Expert (Senior)	\$ 107.83	\$ 111.57	\$ 115.48	\$ 119.52	\$ 123.70	\$ 128.03	\$ 132.51	\$ 137.16	\$ 141.97	\$ 146.94
132G-3	Subject Matter Expert (Master)	\$ 129.37	\$ 133.89	\$ 138.59	\$ 143.41	\$ 148.45	\$ 153.64	\$ 159.03	\$ 164.58	\$ 170.35	\$ 176.30
133G	Systems Engineer	\$ 75.90	\$ 78.56	\$ 81.29	\$ 84.15	\$ 87.09	\$ 90.15	\$ 93.29	\$ 96.56	\$ 99.93	\$ 103.44
134G	Technical Editor	\$ 43.12	\$ 44.64	\$ 46.19	\$ 47.80	\$ 49.46	\$ 51.21	\$ 53.01	\$ 54.85	\$ 56.78	\$ 58.77
135G	Technical Writer	\$ 54.33	\$ 56.24	\$ 58.21	\$ 60.25	\$ 62.37	\$ 64.57	\$ 66.83	\$ 69.15	\$ 71.58	\$ 74.10
136G	Test Engineer										
136G-1	Test Engineer (Entry Level)	\$ 35.36	\$ 36.59	\$ 37.88	\$ 39.20	\$ 40.55	\$ 41.97	\$ 43.46	\$ 44.97	\$ 46.55	\$ 48.19
136G-2	Test Engineer (Journeyman)	\$ 47.42	\$ 49.10	\$ 50.82	\$ 52.60	\$ 54.44	\$ 56.34	\$ 58.32	\$ 60.36	\$ 62.48	\$ 64.67
136G-3	Test Engineer (Senior)	\$ 64.26	\$ 66.50	\$ 68.83	\$ 71.24	\$ 73.74	\$ 76.31	\$ 78.98	\$ 81.75	\$ 84.61	\$ 87.56
137G	Training Specialist										
137G-1	Training Specialist (Entry Level)	\$ 39.68	\$ 41.06	\$ 42.50	\$ 43.98	\$ 45.52	\$ 47.12	\$ 48.78	\$ 50.48	\$ 52.24	\$ 54.06
137G-2	Training Specialist (Journeyman)	\$ 47.42	\$ 49.10	\$ 50.82	\$ 52.60	\$ 54.44	\$ 56.34	\$ 58.32	\$ 60.36	\$ 62.48	\$ 64.67
137G-3	Training Specialist (Senior)	\$ 63.04	\$ 65.24	\$ 67.51	\$ 69.89	\$ 72.33	\$ 74.87	\$ 77.48	\$ 80.19	\$ 82.99	\$ 85.89

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138G	Voice/Data Communications Engineer										
138G-1	Voice/Data Communications Engineer (Entry Level)	\$ 48.30	\$ 49.98	\$ 51.72	\$ 53.56	\$ 55.40	\$ 57.36	\$ 59.36	\$ 61.44	\$ 63.59	\$ 65.82
138G-2	Voice/Data Communications Engineer (Journeyman)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23	\$ 76.83	\$ 79.52	\$ 82.31	\$ 85.19	\$ 88.16
138G-3	Voice/Data Communications Engineer (Senior)	\$ 77.61	\$ 80.32	\$ 83.15	\$ 86.05	\$ 89.07	\$ 92.19	\$ 95.42	\$ 98.76	\$ 102.21	\$ 105.80
138G-4	Voice/Data Communications Engineer (Master)	\$ 92.28	\$ 95.50	\$ 98.85	\$ 102.30	\$ 105.88	\$ 109.62	\$ 113.44	\$ 117.41	\$ 121.52	\$ 125.78
139G	Web Content Analyst	\$ 38.80	\$ 40.17	\$ 41.57	\$ 43.02	\$ 44.53	\$ 46.08	\$ 47.70	\$ 49.37	\$ 51.09	\$ 52.89
140G	Web Designer	\$ 51.76	\$ 53.57	\$ 55.46	\$ 57.39	\$ 59.40	\$ 61.46	\$ 63.63	\$ 65.85	\$ 68.16	\$ 70.53
138G	Voice/Data Communications Engineer										
138G-1	Voice/Data Communications Engineer (Entry Level)	\$ 48.30	\$ 49.98	\$ 51.72	\$ 53.56	\$ 55.40	\$ 57.36	\$ 59.36	\$ 61.44	\$ 63.59	\$ 65.82
138G-2	Voice/Data Communications Engineer (Journeyman)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23	\$ 76.83	\$ 79.52	\$ 82.31	\$ 85.19	\$ 88.16
138G-3	Voice/Data Communications Engineer (Senior)	\$ 77.61	\$ 80.32	\$ 83.15	\$ 86.05	\$ 89.07	\$ 92.19	\$ 95.42	\$ 98.76	\$ 102.21	\$ 105.80
138G-4	Voice/Data Communications Engineer (Master)	\$ 92.28	\$ 95.50	\$ 98.85	\$ 102.30	\$ 105.88	\$ 109.62	\$ 113.44	\$ 117.41	\$ 121.52	\$ 125.78
139G	Web Content Analyst	\$ 38.80	\$ 40.17	\$ 41.57	\$ 43.02	\$ 44.53	\$ 46.08	\$ 47.70	\$ 49.37	\$ 51.09	\$ 52.89
140G	Web Designer	\$ 51.76	\$ 53.57	\$ 55.46	\$ 57.39	\$ 59.40	\$ 61.46	\$ 63.63	\$ 65.85	\$ 68.16	\$ 70.53

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101C	Administration/Clerical										
101C-1	Administration/Clerical (Entry Level)	\$ 34.38	\$ 35.56	\$ 36.82	\$ 38.10	\$ 39.44	\$ 40.82	\$ 42.25	\$ 43.74	\$ 45.27	\$ 46.85
101C-2	Administration/Clerical (Journeyman)	\$ 43.52	\$ 45.06	\$ 46.65	\$ 48.27	\$ 49.97	\$ 51.72	\$ 53.55	\$ 55.43	\$ 57.36	\$ 59.37
101C-3	Administration/Clerical (Senior)	\$ 54.55	\$ 56.45	\$ 58.44	\$ 60.48	\$ 62.60	\$ 64.78	\$ 67.05	\$ 69.41	\$ 71.86	\$ 74.37
102C	Applications Developer										
102C-1	Applications Developer (Entry Level)	\$ 45.73	\$ 47.31	\$ 48.97	\$ 50.68	\$ 52.47	\$ 54.30	\$ 56.20	\$ 58.17	\$ 60.20	\$ 62.29
102C-2	Applications Developer (Journeyman)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54	\$ 88.53	\$ 91.64	\$ 94.83	\$ 98.16	\$ 101.60
102C-3	Applications Developer (Senior)	\$ 90.43	\$ 93.60	\$ 96.87	\$ 100.27	\$ 103.78	\$ 107.41	\$ 111.16	\$ 115.06	\$ 119.08	\$ 123.27
102C-4	Applications Developer (Master)	\$ 109.31	\$ 113.13	\$ 117.10	\$ 121.20	\$ 125.44	\$ 129.82	\$ 134.36	\$ 139.08	\$ 143.94	\$ 148.98
103C	Applications Systems Analyst										
103C-1	Applications Systems Analyst (Entry Level)	\$ 39.75	\$ 41.14	\$ 42.57	\$ 44.06	\$ 45.62	\$ 47.21	\$ 48.86	\$ 50.58	\$ 52.37	\$ 54.21
103C-2	Applications Systems Analyst (Journeyman)	\$ 49.69	\$ 51.43	\$ 53.22	\$ 55.09	\$ 57.01	\$ 59.01	\$ 61.07	\$ 63.21	\$ 65.43	\$ 67.73
103C-3	Applications Systems Analyst (Senior)	\$ 73.55	\$ 76.13	\$ 78.80	\$ 81.56	\$ 84.39	\$ 87.35	\$ 90.42	\$ 93.58	\$ 96.84	\$ 100.23
103C-4	Applications Systems Analyst (Master)	\$ 90.43	\$ 93.60	\$ 96.87	\$ 100.27	\$ 103.78	\$ 107.41	\$ 111.16	\$ 115.06	\$ 119.08	\$ 123.27
104C	Business Process Consultant	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54	\$ 88.53	\$ 91.64	\$ 94.83	\$ 98.16	\$ 101.60
105C	Business Systems Analyst	\$ 51.68	\$ 53.49	\$ 55.38	\$ 57.33	\$ 59.32	\$ 61.40	\$ 63.55	\$ 65.78	\$ 68.07	\$ 70.45
106C	Chief Information Security Officer	\$ 173.91	\$ 179.98	\$ 186.29	\$ 192.80	\$ 199.55	\$ 206.52	\$ 213.75	\$ 221.24	\$ 228.99	\$ 237.02
107C	Computer Scientist	\$ 111.32	\$ 115.20	\$ 119.24	\$ 123.41	\$ 127.73	\$ 132.19	\$ 136.83	\$ 141.62	\$ 146.58	\$ 151.71
108C	Computer Forensic and Intrusion Analyst	\$ 94.40	\$ 97.72	\$ 101.12	\$ 104.66	\$ 108.32	\$ 112.10	\$ 116.04	\$ 120.09	\$ 124.28	\$ 128.63
109C	Configuration Management Specialist										
109C-1	Configuration Management Specialist (Journeyman)	\$ 57.63	\$ 59.66	\$ 61.74	\$ 63.91	\$ 66.15	\$ 68.46	\$ 70.87	\$ 73.34	\$ 75.90	\$ 78.56
109C-2	Configuration Management Specialist (Senior)	\$ 72.57	\$ 75.10	\$ 77.72	\$ 80.45	\$ 83.27	\$ 86.17	\$ 89.20	\$ 92.32	\$ 95.55	\$ 98.88
109C-3	Configuration Management Specialist (Master)	\$ 87.76	\$ 90.84	\$ 94.01	\$ 97.30	\$ 100.71	\$ 104.25	\$ 107.90	\$ 111.68	\$ 115.59	\$ 119.64
110C	Data Architect	\$ 91.43	\$ 94.63	\$ 97.93	\$ 101.37	\$ 104.93	\$ 108.60	\$ 112.41	\$ 116.34	\$ 120.42	\$ 124.62
111C	Data Warehousing Specialist										
111C-1	Data Warehousing Specialist (Entry Level)	\$ 54.65	\$ 56.57	\$ 58.57	\$ 60.60	\$ 62.74	\$ 64.93	\$ 67.21	\$ 69.56	\$ 71.99	\$ 74.52
111C-2	Data Warehousing Specialist (Journeyman)	\$ 67.58	\$ 69.93	\$ 72.36	\$ 74.91	\$ 77.54	\$ 80.25	\$ 83.05	\$ 85.98	\$ 88.99	\$ 92.11
111C-3	Data Warehousing Specialist (Senior)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54	\$ 88.53	\$ 91.64	\$ 94.83	\$ 98.16	\$ 101.60
111C-4	Data Warehousing Specialist (Master)	\$ 82.48	\$ 85.38	\$ 88.37	\$ 91.48	\$ 94.67	\$ 97.99	\$ 101.41	\$ 104.97	\$ 108.66	\$ 112.46

COMPANY NAME: ONPOINT CONSULTING, INC.

CONTRACT NO.: GS-06F-0648Z

LABOR ID#	LABOR CATEGORY	LOADED HOURLY LABOR RATE -- CONTRACTOR SITE									
		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
		2/3/2009 - 2/2/2010	2/3/2010 - 2/2/2011	2/3/2011 - 2/2/2012	2/3/2012 - 2/2/2013	2/3/2013 - 2/2/2014	2/3/2014 - 2/2/2015	2/3/2015 - 2/2/2016	2/3/2016 - 2/2/2017	2/3/2017 - 2/2/2018	2/3/2018 - 2/2/2019
112C	Database Specialist										
112C-1	Database Specialist (Entry Level)	\$ 64.61	\$ 66.85	\$ 69.17	\$ 71.60	\$ 74.11	\$ 76.70	\$ 79.38	\$ 82.16	\$ 85.03	\$ 88.00
112C-2	Database Specialist (Journeyman)	\$ 77.53	\$ 80.22	\$ 83.04	\$ 85.96	\$ 88.97	\$ 92.08	\$ 95.31	\$ 98.64	\$ 102.09	\$ 105.68
112C-3	Database Specialist (Senior)	\$ 92.43	\$ 95.64	\$ 98.99	\$ 102.47	\$ 106.06	\$ 109.77	\$ 113.61	\$ 117.58	\$ 121.68	\$ 125.95
112C-4	Database Specialist (Master)	\$ 109.31	\$ 113.13	\$ 117.10	\$ 121.20	\$ 125.44	\$ 129.82	\$ 134.36	\$ 139.08	\$ 143.94	\$ 148.98
113C	Disaster Recovery Specialist										
113C-1	Disaster Recovery Specialist (Journeyman)	\$ 68.57	\$ 70.97	\$ 73.45	\$ 76.01	\$ 78.67	\$ 81.42	\$ 84.27	\$ 87.23	\$ 90.30	\$ 93.45
113C-2	Disaster Recovery Specialist (Senior)	\$ 91.43	\$ 94.63	\$ 97.93	\$ 101.37	\$ 104.93	\$ 108.60	\$ 112.41	\$ 116.34	\$ 120.42	\$ 124.62
114C	Enterprise Architect	\$ 116.28	\$ 120.36	\$ 124.57	\$ 128.92	\$ 133.42	\$ 138.11	\$ 142.94	\$ 147.94	\$ 153.11	\$ 158.47
115C	ERP Analyst	\$ 61.91	\$ 64.08	\$ 66.33	\$ 68.64	\$ 71.04	\$ 73.53	\$ 76.10	\$ 78.76	\$ 81.51	\$ 84.36
116C	ERP Business/Architectural Specialist	\$ 84.48	\$ 87.45	\$ 90.49	\$ 93.66	\$ 96.95	\$ 100.34	\$ 103.84	\$ 107.49	\$ 111.26	\$ 115.14
117C	Financial Analyst	\$ 53.74	\$ 55.62	\$ 57.57	\$ 59.58	\$ 61.66	\$ 63.81	\$ 66.04	\$ 68.35	\$ 70.76	\$ 73.25
118C	GIS Analyst/Programmer	\$ 84.48	\$ 87.45	\$ 90.49	\$ 93.66	\$ 96.95	\$ 100.34	\$ 103.84	\$ 107.49	\$ 111.26	\$ 115.14
119C	Graphics Specialist	\$ 50.68	\$ 52.47	\$ 54.30	\$ 56.20	\$ 58.17	\$ 60.20	\$ 62.29	\$ 64.48	\$ 66.73	\$ 69.06
120C	Groupware Specialist	\$ 62.61	\$ 64.81	\$ 67.09	\$ 69.44	\$ 71.87	\$ 74.40	\$ 77.00	\$ 79.68	\$ 82.48	\$ 85.38
121C	Hardware Engineer										
121C-1	Hardware Engineer (Entry Level)	\$ 43.72	\$ 45.25	\$ 46.84	\$ 48.48	\$ 50.17	\$ 51.93	\$ 53.74	\$ 55.62	\$ 57.57	\$ 59.58
121C-2	Hardware Engineer (Journeyman)	\$ 52.67	\$ 54.51	\$ 56.41	\$ 58.41	\$ 60.44	\$ 62.55	\$ 64.74	\$ 67.01	\$ 69.35	\$ 71.77
121C-3	Hardware Engineer (Senior)	\$ 64.45	\$ 66.71	\$ 69.04	\$ 71.46	\$ 73.96	\$ 76.54	\$ 79.24	\$ 81.99	\$ 84.87	\$ 87.87
121C-4	Hardware Engineer (Master)	\$ 87.46	\$ 90.53	\$ 93.68	\$ 96.96	\$ 100.35	\$ 103.87	\$ 107.50	\$ 111.27	\$ 115.16	\$ 119.19
122C	Helpdesk Specialist										
122C-1	Helpdesk Specialist (Entry Level)	\$ 37.77	\$ 39.09	\$ 40.46	\$ 41.86	\$ 43.33	\$ 44.83	\$ 46.42	\$ 48.03	\$ 49.72	\$ 51.45
122C-2	Helpdesk Specialist (Journeyman)	\$ 45.73	\$ 47.31	\$ 48.97	\$ 50.68	\$ 52.47	\$ 54.30	\$ 56.20	\$ 58.17	\$ 60.20	\$ 62.29
122C-3	Helpdesk Specialist (Senior)	\$ 57.63	\$ 59.66	\$ 61.74	\$ 63.91	\$ 66.15	\$ 68.46	\$ 70.87	\$ 73.34	\$ 75.90	\$ 78.56
123C	Information Assurance/Security Specialist										
123C-1	Information Assurance/Security Specialist (Entry Level)	\$ 53.17	\$ 55.03	\$ 56.94	\$ 58.94	\$ 61.01	\$ 63.13	\$ 65.34	\$ 67.63	\$ 70.01	\$ 72.47
123C-2	Information Assurance/Security Specialist (Journeyman)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54	\$ 88.53	\$ 91.64	\$ 94.83	\$ 98.16	\$ 101.60
123C-3	Information Assurance/Security Specialist (Senior)	\$ 81.49	\$ 84.34	\$ 87.30	\$ 90.36	\$ 93.51	\$ 96.79	\$ 100.17	\$ 103.69	\$ 107.32	\$ 111.09
123C-4	Information Assurance/Security Specialist (Master)	\$ 97.41	\$ 100.82	\$ 104.35	\$ 108.01	\$ 111.79	\$ 115.70	\$ 119.75	\$ 123.94	\$ 128.28	\$ 132.78
124C	Information Specialist/Knowledge Engineer	\$ 106.33	\$ 110.04	\$ 113.91	\$ 117.88	\$ 122.02	\$ 126.31	\$ 130.71	\$ 135.30	\$ 140.03	\$ 144.93
125C	Modeling and Simulation Specialist	\$ 79.50	\$ 82.30	\$ 85.17	\$ 88.14	\$ 91.23	\$ 94.40	\$ 97.72	\$ 101.12	\$ 104.66	\$ 108.32

COMPANY NAME: ONPOINT CONSULTING, INC.

CONTRACT NO.: GS-06F-0648Z

LABOR ID#	LABOR CATEGORY	LOADED HOURLY LABOR RATE -- CONTRACTOR SITE									
		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
		2/3/2009 - 2/2/2010	2/3/2010 - 2/2/2011	2/3/2011 - 2/2/2012	2/3/2012 - 2/2/2013	2/3/2013 - 2/2/2014	2/3/2014 - 2/2/2015	2/3/2015 - 2/2/2016	2/3/2016 - 2/2/2017	2/3/2017 - 2/2/2018	2/3/2018 - 2/2/2019
126C	Network Specialist										
126C-1	Network Specialist (Entry Level)	\$ 46.22	\$ 47.83	\$ 49.51	\$ 51.25	\$ 53.05	\$ 54.91	\$ 56.82	\$ 58.82	\$ 60.89	\$ 63.01
126C-2	Network Specialist (Journeyman)	\$ 58.83	\$ 60.90	\$ 63.03	\$ 65.24	\$ 67.51	\$ 69.87	\$ 72.31	\$ 74.83	\$ 77.45	\$ 80.16
126C-3	Network Specialist (Senior)	\$ 76.82	\$ 79.50	\$ 82.30	\$ 85.17	\$ 88.14	\$ 91.23	\$ 94.40	\$ 97.72	\$ 101.12	\$ 104.66
126C-4	Network Specialist (Master)	\$ 90.43	\$ 93.60	\$ 96.87	\$ 100.27	\$ 103.78	\$ 107.41	\$ 111.16	\$ 115.06	\$ 119.08	\$ 123.27
127C	Program Manager	\$ 134.16	\$ 138.86	\$ 143.70	\$ 148.73	\$ 153.93	\$ 159.33	\$ 164.91	\$ 170.68	\$ 176.66	\$ 182.84
128C	Project Manager	\$ 114.29	\$ 118.30	\$ 122.44	\$ 126.73	\$ 131.17	\$ 135.75	\$ 140.51	\$ 145.42	\$ 150.51	\$ 155.78
129C	Quality Assurance Specialist										
129C-1	Quality Assurance Specialist (Entry Level)	\$ 60.63	\$ 62.76	\$ 64.95	\$ 67.22	\$ 69.58	\$ 72.01	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64
129C-2	Quality Assurance Specialist (Journeyman)	\$ 71.96	\$ 74.48	\$ 77.08	\$ 79.79	\$ 82.58	\$ 85.48	\$ 88.47	\$ 91.58	\$ 94.78	\$ 98.10
129C-3	Quality Assurance Specialist (Senior)	\$ 86.46	\$ 89.48	\$ 92.63	\$ 95.87	\$ 99.22	\$ 102.71	\$ 106.29	\$ 110.02	\$ 113.85	\$ 117.84
129C-4	Quality Assurance Specialist (Master)	\$ 109.84	\$ 113.68	\$ 117.63	\$ 121.76	\$ 126.01	\$ 130.42	\$ 134.99	\$ 139.72	\$ 144.61	\$ 149.68
130C	Research Analyst	\$ 61.62	\$ 63.77	\$ 66.01	\$ 68.32	\$ 70.71	\$ 73.19	\$ 75.76	\$ 78.41	\$ 81.15	\$ 83.99
131C	Strategic/Capital Planner	\$ 94.40	\$ 97.72	\$ 101.12	\$ 104.66	\$ 108.32	\$ 112.10	\$ 116.04	\$ 120.09	\$ 124.28	\$ 128.63
132C	Subject Matter Expert										
132C-1	Subject Matter Expert (Journeyman)	\$ 107.32	\$ 111.09	\$ 114.98	\$ 119.01	\$ 123.16	\$ 127.47	\$ 131.94	\$ 136.54	\$ 141.33	\$ 146.28
132C-2	Subject Matter Expert (Senior)	\$ 124.24	\$ 128.57	\$ 133.08	\$ 137.73	\$ 142.55	\$ 147.53	\$ 152.69	\$ 158.05	\$ 163.59	\$ 169.31
132C-3	Subject Matter Expert (Master)	\$ 149.08	\$ 154.29	\$ 159.69	\$ 165.26	\$ 171.05	\$ 177.04	\$ 183.25	\$ 189.65	\$ 196.29	\$ 203.16
133C	Systems Engineer	\$ 87.46	\$ 90.53	\$ 93.68	\$ 96.96	\$ 100.35	\$ 103.87	\$ 107.50	\$ 111.27	\$ 115.16	\$ 119.19
134C	Technical Editor	\$ 49.69	\$ 51.43	\$ 53.22	\$ 55.09	\$ 57.01	\$ 59.01	\$ 61.07	\$ 63.21	\$ 65.43	\$ 67.73
135C	Technical Writer	\$ 62.61	\$ 64.81	\$ 67.09	\$ 69.44	\$ 71.87	\$ 74.40	\$ 77.00	\$ 79.68	\$ 82.48	\$ 85.38
136C	Test Engineer										
136C-1	Test Engineer (Entry Level)	\$ 40.75	\$ 42.17	\$ 43.63	\$ 45.17	\$ 46.73	\$ 48.37	\$ 50.08	\$ 51.82	\$ 53.64	\$ 55.52
136C-2	Test Engineer (Journeyman)	\$ 54.65	\$ 56.57	\$ 58.57	\$ 60.60	\$ 62.74	\$ 64.93	\$ 67.21	\$ 69.56	\$ 71.99	\$ 74.52
136C-3	Test Engineer (Senior)	\$ 74.04	\$ 76.63	\$ 79.32	\$ 82.09	\$ 84.96	\$ 87.93	\$ 91.01	\$ 94.20	\$ 97.49	\$ 100.89
137C	Training Specialist										
137C-1	Training Specialist (Entry Level)	\$ 45.73	\$ 47.31	\$ 48.97	\$ 50.68	\$ 52.47	\$ 54.30	\$ 56.20	\$ 58.17	\$ 60.20	\$ 62.29
137C-2	Training Specialist (Journeyman)	\$ 54.65	\$ 56.57	\$ 58.57	\$ 60.60	\$ 62.74	\$ 64.93	\$ 67.21	\$ 69.56	\$ 71.99	\$ 74.52
137C-3	Training Specialist (Senior)	\$ 72.63	\$ 75.18	\$ 77.80	\$ 80.54	\$ 83.34	\$ 86.26	\$ 89.28	\$ 92.40	\$ 95.62	\$ 98.97

COMPANY NAME: ONPOINT CONSULTING, INC.

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LABOR ID#	LABOR CATEGORY	LOADED HOURLY LABOR RATE -- CONTRACTOR SITE									
		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
		2/3/2009 - 2/2/2010	2/3/2010 - 2/2/2011	2/3/2011 - 2/2/2012	2/3/2012 - 2/2/2013	2/3/2013 - 2/2/2014	2/3/2014 - 2/2/2015	2/3/2015 - 2/2/2016	2/3/2016 - 2/2/2017	2/3/2017 - 2/2/2018	2/3/2018 - 2/2/2019
138C	Voice/Data Communications Engineer										
138C-1	Voice/Data Communications Engineer (Entry Level)	\$ 55.64	\$ 57.60	\$ 59.62	\$ 61.70	\$ 63.86	\$ 66.09	\$ 68.41	\$ 70.80	\$ 73.29	\$ 75.84
138C-2	Voice/Data Communications Engineer (Journeyman)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54	\$ 88.53	\$ 91.64	\$ 94.83	\$ 98.16	\$ 101.60
138C-3	Voice/Data Communications Engineer (Senior)	\$ 89.45	\$ 92.56	\$ 95.82	\$ 99.17	\$ 102.63	\$ 106.23	\$ 109.95	\$ 113.80	\$ 117.77	\$ 121.90
138C-4	Voice/Data Communications Engineer (Master)	\$ 106.33	\$ 110.04	\$ 113.91	\$ 117.88	\$ 122.02	\$ 126.31	\$ 130.71	\$ 135.30	\$ 140.03	\$ 144.93
139C	Web Content Analyst	\$ 44.71	\$ 46.29	\$ 47.90	\$ 49.56	\$ 51.31	\$ 53.10	\$ 54.97	\$ 56.88	\$ 58.88	\$ 60.94
140C	Web Designer	\$ 59.64	\$ 61.73	\$ 63.89	\$ 66.14	\$ 68.44	\$ 70.84	\$ 73.31	\$ 75.89	\$ 78.54	\$ 81.27
138C	Voice/Data Communications Engineer										
138C-1	Voice/Data Communications Engineer (Entry Level)	\$ 55.64	\$ 57.60	\$ 59.62	\$ 61.70	\$ 63.86	\$ 66.09	\$ 68.41	\$ 70.80	\$ 73.29	\$ 75.84
138C-2	Voice/Data Communications Engineer (Journeyman)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54	\$ 88.53	\$ 91.64	\$ 94.83	\$ 98.16	\$ 101.60
138C-3	Voice/Data Communications Engineer (Senior)	\$ 89.45	\$ 92.56	\$ 95.82	\$ 99.17	\$ 102.63	\$ 106.23	\$ 109.95	\$ 113.80	\$ 117.77	\$ 121.90
138C-4	Voice/Data Communications Engineer (Master)	\$ 106.33	\$ 110.04	\$ 113.91	\$ 117.88	\$ 122.02	\$ 126.31	\$ 130.71	\$ 135.30	\$ 140.03	\$ 144.93
139C	Web Content Analyst	\$ 44.71	\$ 46.29	\$ 47.90	\$ 49.56	\$ 51.31	\$ 53.10	\$ 54.97	\$ 56.88	\$ 58.88	\$ 60.94
140C	Web Designer	\$ 59.64	\$ 61.73	\$ 63.89	\$ 66.14	\$ 68.44	\$ 70.84	\$ 73.31	\$ 75.89	\$ 78.54	\$ 81.27